of
STEADY DEMAND
and
GOOD PROFITS



# ELKIN FURNITURE COMPANY

ELKIN, N. CAROLINA

Manufacturers of

Office Furniture, Novelties, Odd Dressers and Chiffoniers

6th Floor Exposition Bldg. High Point, N. C.

## BABY CHIFFONIERS



No. 15 Baby Chiffonier
Top, 17x22 in.
46 in. High
Made in Imitation Walnut or
Mahogany, or unfinished.

## New and Popular

These handsome baby Chiffoniers are something new in furniture. They are very popular and are finding a ready sale.

Handsome in appearance and strongly constructed. Their cost is small, which allows a good mark-up and a nice profit.

Available in several popular finishes.

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No. 16 Baby Chiffonier
Top, 17x22 in.
40 in. High
Made in Imitation Walnut or
Mahogany, or unfinished.

No. 88 Office or Hotel Desk Top, 18x30 in. 30 in. High

Made in Derby Fumed or Golden Oak and in Imitation Walnut or Mahogany. Can also be furnished unfinished. Shipped two in crate.

# These Items Give Quick Turnover, Low Investment and Good Profits

Inexpensive articles that sell steadily and carry *profits*. This kind of merchandise is the most profitable a store can handle. No dead stock, no cut-profit sales, no expensive advertising necessary to move them.



No. 85 TELEPHONE SET
Furnished in Imitation Walnut or Mahogany and also unfinished. Packed two in crate.



No. 81 Night Stand
Top, 15x15 in. with Drawer
Made in Imitation Walnut
or Mahogany. Can also be
furnished unfinished.
Packed four to a crate.



No. 82 TELEPHONE SET
Furnished in Golden Oak, Imitation
Walnut or Mahogany. Packed four Stands
and four Stools to a crate.



No. 87 RADIO TABLE Top, 18x30 in. 30 in. High

Made in Derby Fumed or Golden Oak and in Imitation Walnut or Mahogany. Can also be furnished unfinished. Four to crate.

## THE ELKIN FURNITURE CO.

Concentrates on a popular priced, steady demand class of furniture.

Located in the upper Piedmont section, in the best town in the State, with plenty good native labor, and in the heart of the hardwood district, makes it possible to manufacture our goods at the lowest possible cost.

This, with a modernly equipped shop, and low overhead expense, is reflected in our selling prices.

## ELKIN FURNITURE COMPANY

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