

Telefax

WESTERN UNION

SENDING BLANK

Telefax



NO. WDS.-CL. OF SVC.	PD. OR COLL.	CASH	CHARGE TO	TIME FILED
				Inc. 10/13/61
To Educational & Institutional Coop Service 1962				
Address 1461 Franklin Ave.				
Garden City, N. Y.				
Chair Prices withdrawn new				
Price list will be mailed november				
first - notify California Office				
J. H. Lountree				

Send the above message, subject to the terms on the back hereof, which are hereby agreed to

PLEASE TYPE OR WRITE PLAINLY WITHIN BORDER—DO NOT FOLD

Sender's Name and Permanent Address

Room Number

EDUCATIONAL AND INSTITUTIONAL COOPERATIVE SERVICE



1461 FRANKLIN AVENUE — GARDEN CITY, N. Y.

October 24, 1962

Mr. J. H. Rountree
National Furniture Company, Inc.
Mount Airy, North Carolina

Dear Mr. Rountree:

We have received your telegram regarding the prices of chairs being withdrawn and I will appreciate your rushing the new price list to us.

I am wondering if the prices are up or down? I rather doubt that it can be a rise in price since none of our other suppliers of wood chairs, etc., have increased prices at all.

Very truly yours,

Ella C. Carson
Supervisor - Membership Service

ECC:mk

October 30, 1962

Educational & Institutional Cooperative Service, Inc.
1461 Franklin Avenue
Garden City, L. I., N. Y.

Attention: Mr. Harold D. Cotton

Dear Hal:

I wired to withdraw prices on Chairs until I could get out a new list. Boling did not raise the prices on all the Chairs. The new list is being mailed to Miss Carson and I would suggest that if you have anyone interested in Chairs, that you advise them to place their order promptly. The ones that are not raised this time will more than likely be increased in the next 90 days.

All plants down this way have put in a wage increase, and materials are costing more which necessitates the increase in prices.

With kindest regards, I am,

Very truly yours,

J. H. Rountree

JHR/dpm

Air Mail

October 30, 1962

Educational & Institutional Cooperative Service, Inc.
1461 Franklin Avenue
Garden City, L. I. N. Y.

Attention: Miss Ella C. Carson

Dear Miss Carson:

I have your letter of October 24th regarding the prices on Chairs being withdrawn, and I am enclosing herewith, a revised price list.

You will note that several of the Chairs are up in price. However, the school furniture Chairs #6, #136, #176 A, B, and C, #11030 and #11010, #252, #252 UBS, #254 and #254 UBS have not changed in price.

It would not surprise me if there was not a change within the next 90 days, maybe earlier, so I would suggest that you advise your members if they are going to need any Chairs to get their orders in promptly.

With kindest regards, I am,

Very truly yours,

J. H. Rountree

JHR/djm
enc.